



Round-Up



The Newsletter of Sons of The American Legion Central Region

Volume 2 – Issue 36 – July 12, 2020

Central Region Membership
124,518 – 93.836%
Third Place as of July 9, 2020

RECRUIT!
RETAIN!
REINSTATE!

Central Region Renewals
113,346 – 86.30%
First Place as of July 7, 2020

RENEW! RENEW! RENEW!



I WANT YOU TO RENEW!!!

100% MEMBERSHIP BY AUGUST 28

Get the word out now that we are changing our culture and our mentality as it relates to renewing in Sons of The American Legion. We can lead the nation and the organization if we just repeat the message, **GET THOSE DUES RENEWED TODAY!!!** Imagine how much time we will have to dedicate to the tremendous programs of The American Legion Family if we renew everyone right away. We can then focus on recruiting and fundraising, or whatever else is going on in the Squadron.

Once we get every Squadron to use MySAL and pair it with renewing right away, everyone will see the great advantages, and will know what I've been preaching for the last year. **Who's next?**

Gentlemen,

What does it take to increase our membership and attain National Commander Clint Bolt's goal of 400,000 members?

Freshen, recharge, recreate, refreshen, regenerate, rejuvenate, repair, restore, resuscitate, revitalize, revive, revivify. What do these words have in common? According to www.merriam-webster.com, they are all synonyms for the word **RENEW**.

RENEW. That's the key. We absolutely must take care of our renewals, and we must do it now! There is no sense in waiting to renew membership, or in holding cards so there is a large amount to submit.

There is no reason to not use MySAL for membership transmittal.

There is no reason that the Central Region cannot hit 100% for the 2020-2021 membership year by August 28, 2020.



Thanks for still serving America.

110%

Please don't forget the 2019 – 2020 Central Region Challenge Date of 110% on June 30. Although we want to hit this challenge, I won't mind if we don't as long as our renewal numbers increase.

As always, please do not hesitate to contact Doc Pfeiffer or me if you need help with anything.

Thanks for your support of this publication!

Proud Possessor of a Priceless Heritage,



#SALSTRONG

Jeff Vrabel, Sr.
Sons of The American Legion
National Membership Committee
Central Region Chairman
jeffvrabelsr@gmail.com

*Serving Those Who Served...
Full Steam Ahead*



Gentlemen,

If you would like the National Commander and or the National Vice-Commander to visit, the National Officer Travel Request Form is due in September, as well as your Detachment Officer Certification form. The CSR form is due the 3rd

Friday of July. Let's try to get these sent in as soon as possible.

We will be having a conference call this coming Thursday, July 16 at 7:30 p.m. The agenda will be sent later.

*Richard "Doc" Pfeiffer,
National Vice-Commander Central*

**"Serving Those Who Served...
Full Steam Ahead"**



SONS OF THE AMERICAN LEGION

HERE IS YOUR 2021 MEMBERSHIP CARD
Sign the card on the line provided and carry it with you. It is evidence of your membership in a patriotic service organization. Thank you for your continued support.



NEW MEMBERSHIP CARDS ARE OUT

**We want 100%
by August 28, 2020.**

Are you up to the challenge?

Thanks for still serving America.

THERE'S NOTHING STRONGER THAN The Heart OF A VOLUNTEER

THE AMERICAN LEGION **FAMILY**



**2019 – 2020
NATIONAL TARGET DATE**

July 29, 2020

105%

REVISED

National dues increase affects all transmittals

Gentlemen,



On this evening's (TU 07/07/20) Midwest conference call, there was a question related to membership dues. The question was if 2020 membership dues would remain at \$2.00 for members signed up or renewed under the current year. After confirming with National and more importantly the Resolution that we all approved at National Convention, all membership dues after June 1 will be at the rate of \$5.00.

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Here is the final resolved clause: **“RESOLVED, That the increase take effect on June 1, 2020, with the distribution of the 2021 National Membership cards, and applied to all membership transmittals received after that date.”**

I have also included the full resolution for review. I would suggest that we make sure to communicate to all our detachments and squadrons that all dues will be at the new rate. Our National Liaison, Ken George has also communicated this and approved it for distribution to everyone.

Please let me know if you have any questions,

*Joseph Navarrete, Chairman
National Membership Committee
2019-2020
(505) 301-7903*

"Serving Those Who Served... Full Steam Ahead"

**Sons of The American Legion
48th National Convention
August 23-25, 2019**

RESOLUTION Page 1 of 1

No. S.A.L. Resolution 14 – National Convention, 2019
Title: Amendment to the National Constitution of the Sons of The American Legion, Article X, Section 2
Origin: Consolidated Resolution

WHEREAS, since the inception of the organization in 1932, the principal mission of the Sons of The American Legion has been to support the needs, programs and legacy of the parent organization, "The American Legion;" and

WHEREAS, over the past many years, as the Sons of The American Legion has grown in both membership and scope of service supported, the structure and administrative requirements have increased; and

WHEREAS, providing continued financial support is necessary to ensure the mission, through the service and support which the organization provides, is able to be sustained; and

WHEREAS, the national organization has not implemented a per capita dues increase in nearly 35 years; and

WHEREAS, to benefit the continued health and growth of the organization, it is dependent upon the ability to properly fund the programs and administrative costs, therefore an increase is necessary; and

WHEREAS, the Constitution of the Sons of The American Legion, Article X, Section 2, now reads, "The amount of such annual National dues shall be \$2.00 per member and shall be payable October 20 of each year and for the succeeding year;" now, therefore, be it

RESOLVED, That the Sons of The American Legion in National Convention assembled on August 23-25, 2019, in Indianapolis, Indiana, amend the Constitution of the Sons of The American Legion, Article X, Section 2 to read, "The amount of such annual National dues shall be \$5.00 per member and shall be payable October 20 of each year and for the succeeding year;" and be it further

RESOLVED, That the increase take effect on June 1, 2020, with the distribution of the 2021 National Membership cards, and applied to all membership transmittals received after that date.

<p><u>Committee Recommendation</u></p> <p>Approved <input checked="" type="checkbox"/> _____ Rejected <input type="checkbox"/> _____ Referred to: <input type="checkbox"/> _____ Other Action: <input type="checkbox"/> _____</p>	<p><u>Committee Chairman Name, Signature</u></p> <p><i>John T. Jennings</i> John T. Jennings (FL), Chairman Constitutional Amendments Committee</p> <p><u>Finance Chairman Name, Signature</u></p> <p><i>William G. Hill</i> William G. Hill (MD), Chairman Finance Committee</p>
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2019 - 2020 Individual Recruitment Award

The National Membership Committee offers a recruitment pin award for those members recruiting five (5) new members into the Sons of The American Legion within a membership year. This pin is suitable to wear upon your cover or lapel. You must meet the requirements and directions listed below:

- Recruit five (5) new members to S.A.L. **Must be new members only**, no renewals.
- All information must be legible. **Un-readable forms will not be accepted.**
- The new members membership record must be available on the national database.
- This form must be sent prior to midnight July 31, 2020.**
- American Legion Family members are also eligible for this award.
- Only one (1) award pin per member regardless of the total new members recruited

Recruiter Information

Name _____ Member ID# _____
 Address _____ City _____ State _____ Zip Code _____
 Full Squadron Name/Number _____ Detachment _____
 Email _____ Phone _____

Unless specified different, the pin will be sent to the above address

New Member Information

#1 Name _____ 6 Digit Sequential Card or ID # _____
 #2 Name _____ 6 Digit Sequential Card or ID # _____
 #3 Name _____ 6 Digit Sequential Card or ID # _____
 #4 Name _____ 6 Digit Sequential Card or ID # _____
 #5 Name _____ 6 Digit Sequential Card or ID # _____

VERIFYING SIGNATURES

SQUADRON / POST COMMANDER _____ DATE _____
 SQUADRON / POST ADJUTANT _____ DATE _____

RETURN COMPLETED FORMS TO: (Regional Membership Chairman)

East - Richard Huntley, Jr. (ME) dickie_huntley@hotmail.com 38 Whale Cove Rd., Machiasport, ME 04655
 South - Jason Roberts (GA) robertsjason215@gmail.com 215 Oak Hollow Ct., White, GA 30184
 Central - Jeffrey Vrabel, Sr. (OH) jeffvrabelsr@gmail.com 2222 Birch Bark Trl., Grove City, OH 43123
 Midwest - Juan Torres (TX) juantorres10@hotmail.com 10828 Sycamore Dr. S, La Porte, TX 77571
 West - Leslie "Jim" Stewart (NV) controller@bordertowncasinonv.com 664 Sheffield Ct., Sparks, NV 89431

PINS WILL BE MAILED UPON VERIFICATION AND APPROVAL

**2019 – 2020 Detachment Membership Standings
as of July 9, 2020**

**2019 – 2020 Detachment Renewal Rates
as of July 7, 2020**

DET	GOAL	ACTUAL	%
WI Q2 *	3,744	3,954	105.609
IA Q1 * 🏠	4,375	4,620	105.600
IL	14,546	14,272	98.116
OH	31,133	29,490	94.723
MN	11,748	10,898	92.765
MI	24,083	22,433	93.149
IN	39,364	36,043	91.563
MO	3,705	2,808	75.789
TOTALS	132,698	124,518	93.836

DET	2019	RENEWED	%
IA	4,452	4,112	92.36
IL	14,431	13,111	90.85
OH	30,456	27,238	89.44
MN	11,565	10,048	86.88
WI	3,945	3,426	86.84
MI	24,126	20,349	84.34
IN	38,876	32,484	83.56
MO	3,485	2,577	73.95
TOTALS	131,336	113,346	86.30

Q = QUOTA – CONGRATULATIONS!!!

🏠 = All Time High

* = Met July 29 National Target of 105%

^ = Met June 30 Central Region Challenge of 110%

**2019 – 2020 National Renewal Rates
as of June 22, 2020**

**2019 – 2020 National Membership Standings
as of July 1, 2020**

REGION	2019	RENEWED	%
Central	131,317	113,346	86.30
Eastern	144,840	122,934	84.86
Southern	42,858	36,028	84.03
Midwest	29,920	24,696	82.52
Western	26,524	21,103	79.54
TOTALS	375,540	318,107	84.86

REGION	GOAL	ACTUAL	%
Southern	42,763	42,348	99.030
Western	26,395	25,236	95.609
Central	132,698	124,518	93.836
Midwest	30,366	28,103	92.548
Eastern	146,273	134,122	91.693
TOTALS	378,495	354,327	93.615

* = Met July 29 National Target of 105%

-12,376 ahead of last year

PLEASE SEND 2020 – 2021 OFFICERS, DEC, AND COMMITTEE/COMMISSION CHAIRMEN CONTACT INFORMATION TO ME AND DOC AS THEY ARE AVAILABLE

jeffvrabelsr@gmail.com
docsal423@gmail.com

THANK YOU!!!

**2020 – 2021
Central Region
Membership Challenge
from Jeff Vrabel, Sr.**

**August 28, 2020
100%**

Who's next?

Membership Committee Call
 6:00 PM MST
 Call in # (515) 604-9644 Access Code: 889133
<http://join.freeconferencecall.com/jrnavarr>

The National Membership Committee holds its monthly Conference Calls on the **third Tuesday of each month**. It is important that we get the message out to as many Membership Chairmen as possible. Please share this with your District and Squadron leadership and ask them to join us.

National Commander Clint Bolt's 2019-2020 Goals

Please remember as you travel and promote the Sons of The American Legion and National Commander Clint Bolt's goals for Membership and all Legion Charities.

- 🔴 **RECRUIT, RETAIN, AND REINSTATE** to reach **400,000** members
- 🔴 Renewal rate above 95%
- 🔴 Obtain 105% in membership by National Convention in Louisville, KY
- 🔴 Recognize our achievements
- 🔴 Child Welfare Foundation \$500,000
- 🔴 National Emergency Fund \$100,000
- 🔴 Soldiers Wish \$100,000
- 🔴 Legacy Scholarship \$100,000
- 🔴 Veterans & Children's Fund \$100,000
- 🔴 Operation Comfort Warriors \$100,000



Membership: Achieve 100 percent

The American Legion
JUL 07, 2020



The target date for American Legion departments to achieve 100 percent of their assigned membership goal for 2019-2020 was extended from May to June 17 due to the effects of COVID-19 with stay-at-home orders and social distancing. Seven American Legion departments met or exceeded the target date:

Colorado, Mexico, Montana, North Carolina (home of National Commander James W. Oxford), Philippines, Utah, and Wyoming.

Three department commanders share how goals were achieved.

Department of Montana Commander Jeff Nelson.

Recognition. "I believe recognition starts at the top, and that is our headquarters staff that kept us informed daily of membership growth. They supplied the district and zone commanders, as well as membership chairmen, the information about which posts were on track and which posts were lagging throughout the year. These reports created a competition between district and zone commanders to encourage post commanders about the bigger picture involved in reaching post goals. I believe that every post is looking for new members in their community to bring new blood and new ideas into their organization to keep The American Legion at the forefront of veterans concerns."

Buddy Checks. "These are an excellent means for keeping in touch with past members that haven't renewed and to find out how they are getting along. Perhaps they may renew and perhaps not, but it built a relationship that The American Legion is alive in the community and cares about their veterans enough to just say 'Hi' and 'How are you doing?'"

The American Legion
myLegion Request Form - Squadron

Sign up for mySAL! The American Legion National Headquarters has designed a secure internet site to assist Squadron Adjutant's in their day-to-day membership processing duties. This site serves as a direct portal from the local squadron to National Headquarters' membership system. You must have internet access to use this tool.

Features include:

- View and edit member information.
- Membership Processing: Renew, Add and Transfer Paying Members
- Generate membership reports
- Submit Consolidated Squadron Report electronically
- View Squadron Information

Prior to creating a site, a Request Form must be on file at National Headquarters signed by both the Post Adjutant and the Squadron Adjutant. No other signatures will be accepted.

**** Note:** Membership Processing is not available to all squadrons, based on Detachment approval.

Submit Form

Email: mylegion@legion.org
Fax: 317-860-3131

Mail To: The American Legion
IT, Product Support Specialist
5745 Lee Road
Indianapolis, IN 46216

Already have an account?
If your squadron already has an account, you do not need to complete a new form.

Call the myLegion Support Team at 833-253-9995 to assist with log in instructions.

Post/Squadron # _____ State: _____

Squadron Adjutant (Printed): _____

Signature *Required, must be Squadron Adjutant* _____ Member ID# _____

Post Adjutant (Printed): _____

Signature *Required, must be Post Adjutant* _____ Member ID# _____

Contact Information:
Does not have to be Squadron Adjutant. The information below provides us where to send correspondence and registration instructions to register a mySAL log in. Please note: Once the site is registered, only the Squadron Adjutant can request a username or password re-set.

Contact Name (if not Squadron Adjutant): _____

Daytime Phone #: _____

E-mail (**required**) _____

Updated 3/4/2020

SONS OF THE AMERICAN LEGION



MySAL

MEMBERSHIP DATABASE

MyLegion.org website. “The website was perhaps one of the most useful tools in our arsenal. Many of our adjutants use this tool to keep track of DMS enrollments. They were able to find out instantly if a new member had just joined in their community, send out a letter or call, and let them know about transferring to a local post. In this letter it explained the importance of having their membership in a local post and who to contact if they don’t receive a reply from the post. It also supplied information about past members and so many tools that could be used in contacting them and keeping up with the current membership as well.”

Teamwork. “Credit goes to every post commander and adjutant in the state of Montana that recognized the importance of membership. So many of them reached out to new members or transferred them through DMS into their post. When we attended district meetings throughout our state we asked those posts that were there to step up and strive for that 103 percent this year. One district took it to heart and with outstanding leadership reached over 108 percent for their district. If members can see the benefits of having new blood come into their post it is a win no matter how you look at it. It is always a reminder that we strive to be the best, but never allow shortcomings to set us back.”

Department of Wyoming Commander Mike Cooke.

Communication. “It just involves a lot of communication with the districts and the members throughout the state. Basically just giving everyone ownership in what we do here in the state of Wyoming and let them know that everything we do at the post level is a reflection all the way through. I encourage district leadership to have town halls with their posts, and post commanders and leadership to have town halls with their local leaders. Communication is key; the biggest thing I wanted to see was positive communication with everyone.”

Education. “We educate our members on what we do at the post, district, department and national level. Once they know those answers they are able to better recruit our new members and retain our older members.”

n Leadership development. Wyoming is putting its National Legion College alumni in membership positions. “They bring in great ideas and are energizing everyone.”

Community exposure. Non-members “are seeing what the posts are doing, whether it be handing out meals to first responders or helping individuals with groceries during this pandemic. They are seeing that type of interaction with the community, and they like that positive impact and they want to be a part of that.”

Buddy Checks. “Taking care of your neighbors is one of the things that we do all of the time, and it shows.”

Sharing. “A good number of the 100 percent departments are out of the West ... the one thing we do is share. It’s a team effort.”

Department of Colorado Commander Dean Noechel.

Teamwork. “This was a TEAM effort. We made over 100 percent membership because of our dedicated Legionnaires. They have worked tirelessly supporting the programs, and when the COVID-19 virus put us on a stay-at-home order, our posts stepped up right away with Buddy Checks. We call and let them know that The American Legion is here and ready to assist if they shall need anything. Members remember that and when they get the next renewal notice they will renew their membership because we care and we took the time to personally call them. We achieved our goal by working together with our districts and posts, traveling around the great state of Colorado doing membership drives and membership round ups. Our membership teams in our posts, districts and department are dedicated Legionnaires that are the driving force of TEAM COLORADO! Having a great volunteer TEAM is key to success.”



The American Legion Family

We Swear an Oath



Gentlemen,

It seems to me that with all of the recent shouting and screaming and civil unrest, many of our members may have forgotten that they regularly swear an oath when they recite the Preamble to the SAL Constitution. The right to dissent and to express our opinions is our God given right, but it is time to renew our pledge as American citizens. Efforts to challenge the legitimacy of our Nation need to be addressed.

I suggest we ask all of our members to recite the American's Creed at all events.

The American's Creed

by William Tyler Page

I believe in the United States of America as a government of the people, by the people, for the people; whose just powers are derived from the consent of the governed, a democracy in a republic, a sovereign Nation of many sovereign States; a perfect union, one and inseparable; established upon those principles of freedom, equality, justice, and humanity for which American patriots sacrificed their lives and fortunes.

I therefore believe it is my duty to my country to love it, to support its Constitution, to obey its laws, to respect its flag, and to defend it against all enemies.

Written in 1917. Accepted by the United States House of Representatives on April 3, 1918.

Yours in Service to America,

*John Dietz,
Past National Commander
Sons of The American Legion*



DON'T LIMIT YOUR CHALLENGES. CHALLENGE YOUR LIMITS.

National Legislative Action Center

We have launched our WWII legislation “take action” campaign in an attempt to bolster its chances for acceptance in the NDAA. [You can find the campaign here](#) (with more details to follow in our weekly AAR). As of this afternoon, we seem to have cleared a major hurdle in getting it into the manager's package, but the next step is to send a letter of support to NDAA conferees once the House and Senate go to conference to reconcile between their versions. More information on these developments will come next week. We were asked to submit a Statement for the Record for [the HVAC hearing on Women Veterans' Access to Reproductive Healthcare](#) which took place yesterday, but did not submit one due to a lack of specific resolutions--something the Legislative division is working to resolve with VA&R division ASAP. A full rundown of hearings this week and the upcoming hearings we are tracking will be included in our weekly report going forward, now that Congress is returning to some semblance of regular order.

*Melissa A. Bryant, Director
National Legislative Division
The American Legion*



Child Welfare Foundation

Sons of The American Legion
Child Welfare Foundation
Donations Report

Detachment	2020 Donations	2020 Membership (to-date)	2021 CWF Goal	2021 Donations	% of Goal	Donations Per Capita
AL - ALABAMA	\$ 3,133.00	2,196	\$ 2,196.00		0.0%	\$ -
AK - ALASKA	\$ 1,500.00	1,293	\$ 1,293.00		0.0%	\$ -
AZ - ARIZONA	\$ 14,325.00	7,305	\$ 7,305.00	\$ 400.00	5.5%	\$ 0.05
AR - ARKANSAS	\$ 1,690.00	500	\$ 500.00	\$ 36.00	7.2%	\$ 0.07
CA - CALIFORNIA	\$ 1,700.00	11,106	\$ 11,106.00	\$ 81.00	0.7%	\$ 0.01
CO - COLORADO	\$ 14,001.00	2,725	\$ 2,725.00		0.0%	\$ -
CT - CONNECTICUT	\$ 1,000.00	1,672	\$ 1,672.00		0.0%	\$ -
DE - DELAWARE	\$ 2,100.00	2,109	\$ 2,109.00		0.0%	\$ -
DC - DIST OF COL		123	\$ 123.00		0.0%	\$ -
FL - FLORIDA	\$ 22,620.00	19,523	\$ 19,523.00	\$ 850.00	4.4%	\$ 0.04
FR - FRANCE		260	\$ 260.00		0.0%	\$ -
GA - GEORGIA	\$ 5,615.00	4,628	\$ 4,628.00		0.0%	\$ -
HI - HAWAII	\$ 330.00	50	\$ 50.00		0.0%	\$ -
ID - IDAHO	\$ 614.00	672	\$ 672.00	\$ 61.00	9.1%	\$ 0.09
IL - ILLINOIS	\$ 5,693.78	14,272	\$ 14,272.00	\$ 50.00	0.4%	\$ 0.00
IN - INDIANA	\$ 16,635.27	36,043	\$ 36,043.00	\$ 1,305.00	3.6%	\$ 0.04
IA - IOWA	\$ 4,421.00	4,620	\$ 4,620.00	\$ 50.00	1.1%	\$ 0.01
KS - KANSAS	\$ 653.52	6,329	\$ 6,329.00		0.0%	\$ -
KY - KENTUCKY		2,655	\$ 2,655.00		0.0%	\$ -
LA - LOUISIANA	\$ 3,270.00	2,075	\$ 2,075.00		0.0%	\$ -
ME - MAINE		2,292	\$ 2,292.00		0.0%	\$ -
MD - MARYLAND	\$ 3,000.00	15,528	\$ 15,528.00	\$ 100.00	0.6%	\$ 0.01
MA - MASSACHUSETTS	\$ 5,307.50	5,180	\$ 5,180.00		0.0%	\$ -
MX - MEXICO		0	\$ -		0.0%	\$ -
MI - MICHIGAN	\$ 8,761.00	22,433	\$ 22,433.00	\$ 1,250.00	5.6%	\$ 0.06
MN - MINNESOTA	\$ 5,634.49	10,898	\$ 10,898.00		0.0%	\$ -
MS - MISSISSIPPI	\$ 1,500.00	901	\$ 901.00	\$ 1,350.00	149.8%	\$ 1.50
MO - MISSOURI	\$ 1,740.00	2,808	\$ 2,808.00	\$ 150.00	5.3%	\$ 0.05
MT - MONTANA	\$ 1,500.00	1,180	\$ 1,180.00		0.0%	\$ -
NE - NEBRASKA	\$ 9,099.16	6,663	\$ 6,663.00		0.0%	\$ -
NV - NEVADA		407	\$ 407.00		0.0%	\$ -
NH - NEW HAMPSHIRE	\$ 340.00	5,450	\$ 5,450.00		0.0%	\$ -
NJ - NEW JERSEY	\$ 9,944.00	8,954	\$ 8,954.00		0.0%	\$ -
NM - NEW MEXICO	\$ 770.40	1,418	\$ 1,418.00		0.0%	\$ -
NY - NEW YORK	\$ 8,703.93	27,572	\$ 27,572.00		0.0%	\$ -
NC - NORTH CAROLINA	\$ 5,369.00	2,480	\$ 2,480.00	\$ 50.00	2.0%	\$ 0.02
ND - NORTH DAKOTA		759	\$ 759.00		0.0%	\$ -
OH - OHIO	\$ 14,676.00	29,490	\$ 29,490.00		0.0%	\$ -
OK - OKLAHOMA		1,362	\$ 1,362.00		0.0%	\$ -
OR - OREGON	\$ 3,250.00	1,421	\$ 1,421.00	\$ 500.00	35.2%	\$ 0.35
PA - PENNSYLVANIA	\$ 31,959.96	58,758	\$ 58,758.00	\$ 360.00	0.6%	\$ 0.01
PR - PUERTO RICO	\$ 400.00	83	\$ 83.00		0.0%	\$ -
RI - RHODE ISLAND		246	\$ 246.00		0.0%	\$ -
SC - SOUTH CAROLINA	\$ 2,100.00	1,276	\$ 1,276.00	\$ 1,250.00	98.0%	\$ 0.98
SD - SOUTH DAKOTA		865	\$ 865.00		0.0%	\$ -
TN - TENNESSEE	\$ 638.00	1,637	\$ 1,637.00		0.0%	\$ -
TX - TEXAS	\$ 4,908.00	5,667	\$ 5,667.00	\$ 2,067.83	36.5%	\$ 0.36
UT - UTAH	\$ 501.00	498	\$ 498.00		0.0%	\$ -
VT - VERMONT	\$ 10,289.00	3,716	\$ 3,716.00		0.0%	\$ -
VA - VIRGINIA	\$ 14,431.64	4,371	\$ 4,371.00		0.0%	\$ -
WA - WASHINGTON	\$ 1,188.00	2,401	\$ 2,401.00	\$ 50.00	2.1%	\$ 0.02
WV - WEST VIRGINIA	\$ 3,159.81	2,262	\$ 2,262.00	\$ 1,114.00	49.2%	\$ 0.49
WI - WISCONSIN	\$ 440.00	3,954	\$ 3,954.00		0.0%	\$ -
WY - WYOMING	\$ 3,000.00	1,135	\$ 1,135.00		0.0%	\$ -
National	\$ 1,032.34		\$ -			
Grand Totals	\$ 252,944.80	354,327	\$ 354,327.00	\$ 11,074.83	3.1%	\$ 0.03

As of: 7/10/2020



Gentlemen!

Let's continue to move forward in donations as we look to "Be fine when we reach 9." \$9 million that is!!

Remind any not-for-profit organizations that are applying for 2021 CWF grant, that all proposals are due to headquarters by Wednesday, July 15.

Please continue to purchase our SAL CWF aprons.

In Comradeship,

Mark Nave, Chairman
Child Welfare Foundation Committee

"Serving those who served...full steam ahead"



Detachment	2020 Donations	2020 Membership (to-date)	2021 CWF Goal	2021 Donations	% of Goal	Donations Per Capita	Detachment	2020 Donations	2020 Membership (to-date)	2021 CWF Goal	2021 Donations	% of Goal	Donations Per Capita
(Eastern Region)							(Southern Region)						
CONNECTICUT	\$ 1,000.00	1,672	\$ 1,672.00	\$ -	0.0%	\$ -	ALABAMA	\$ 3,133.00	2,196	\$ 2,196.00	\$ -	0.0%	\$ -
DELAWARE	\$ 2,100.00	2,109	\$ 2,109.00	\$ -	0.0%	\$ -	ARKANSAS	\$ 1,690.00	500	\$ 500.00	\$ 36.00	7.2%	\$ 0.07
DIST OF COL	\$ -	123	\$ 123.00	\$ -	0.0%	\$ -	FLORIDA	\$ 22,620.00	19,523	\$ 19,523.00	\$ 850.00	4.4%	\$ 0.04
FRANCE	\$ -	260	\$ 260.00	\$ -	0.0%	\$ -	GEORGIA	\$ 5,615.00	4,628	\$ 4,628.00	\$ -	0.0%	\$ -
MAINE	\$ -	2,292	\$ 2,292.00	\$ -	0.0%	\$ -	KENTUCKY	\$ -	2,655	\$ 2,655.00	\$ -	0.0%	\$ -
MARYLAND	\$ 3,000.00	15,528	\$ 15,528.00	\$ 100.00	0.6%	\$ 0.01	LOUISIANA	\$ 3,270.00	2,075	\$ 2,075.00	\$ -	0.0%	\$ -
MASSACHUSETTS	\$ 5,307.50	5,180	\$ 5,180.00	\$ -	0.0%	\$ -	MISSISSIPPI	\$ 1,500.00	901	\$ 901.00	\$ 1,350.00	149.8%	\$ 1.50
NEW HAMPSHIRE	\$ 340.00	5,450	\$ 5,450.00	\$ -	0.0%	\$ -	NORTH CAROLINA	\$ 5,369.00	2,480	\$ 2,480.00	\$ 50.00	2.0%	\$ 0.02
NEW JERSEY	\$ 9,944.00	8,954	\$ 8,954.00	\$ -	0.0%	\$ -	PUERTO RICO	\$ -	106	\$ 106.00	\$ -	0.0%	\$ -
NEW YORK	\$ 8,703.93	27,572	\$ 27,572.00	\$ -	0.0%	\$ -	SOUTH CAROLINA	\$ 2,100.00	1,276	\$ 1,276.00	\$ 1,250.00	98.0%	\$ 0.98
PENNSYLVANIA	\$ 31,959.96	58,758	\$ 58,758.00	\$ 360.00	0.6%	\$ 0.01	TENNESSEE	\$ 638.00	1,637	\$ 1,637.00	\$ -	0.0%	\$ -
RHODE ISLAND	\$ -	246	\$ 246.00	\$ -	0.0%	\$ -	VIRGINIA	\$ 14,431.64	4,371	\$ 4,371.00	\$ -	0.0%	\$ -
VERMONT	\$ 10,289.00	3,716	\$ 3,716.00	\$ -	0.0%	\$ -	Totals	\$ 60,366.64	42,348	\$ 42,348.00	\$ 3,536.00	8.3%	\$ 0.08
WEST VIRGINIA	\$ 3,159.81	2,262	\$ 2,262.00	\$ 1,114.00	49.2%	\$ 0.49	(Mid-Western Region)						
Totals	\$ 75,804.20	134,122	\$ 134,122.00	\$ 1,574.00	1.2%	\$ 0.01	COLORADO	\$ 14,001.00	2,725	\$ 2,725.00	\$ -	0.0%	\$ -
(Central Region)							KANSAS	\$ 653.52	6,329	\$ 6,329.00	\$ -	0.0%	\$ -
ILLINOIS	\$ 5,693.78	14,272	\$ 14,272.00	\$ 50.00	0.4%	\$ 0.00	MEXICO	\$ -	-	\$ -	#DIV/0!	#DIV/0!	\$ -
INDIANA	\$ 16,635.27	36,043	\$ 36,043.00	\$ 1,305.00	3.6%	\$ 0.04	MONTANA	\$ 1,500.00	1,180	\$ 1,180.00	\$ -	0.0%	\$ -
IOWA	\$ 4,421.00	4,620	\$ 4,620.00	\$ 50.00	1.1%	\$ 0.01	NEBRASKA	\$ 9,099.16	6,663	\$ 6,663.00	\$ -	0.0%	\$ -
MICHIGAN	\$ 8,761.00	22,433	\$ 22,433.00	\$ 1,250.00	5.6%	\$ 0.06	NEW MEXICO	\$ 770.40	1,418	\$ 1,418.00	\$ -	0.0%	\$ -
MINNESOTA	\$ 5,634.49	10,898	\$ 10,898.00	\$ -	0.0%	\$ -	NORTH DAKOTA	\$ -	759	\$ 759.00	\$ -	0.0%	\$ -
MISSOURI	\$ 1,740.00	2,808	\$ 2,808.00	\$ 150.00	5.3%	\$ 0.05	OKLAHOMA	\$ -	1,362	\$ 1,362.00	\$ -	0.0%	\$ -
OHIO	\$ 14,676.00	29,490	\$ 29,490.00	\$ -	0.0%	\$ -	SOUTH DAKOTA	\$ -	865	\$ 865.00	\$ -	0.0%	\$ -
WISCONSIN	\$ 440.00	3,954	\$ 3,954.00	\$ -	0.0%	\$ -	TEXAS	\$ 4,908.00	5,667	\$ 5,667.00	\$ 2,067.83	36.5%	\$ 0.36
Totals	\$ 58,061.54	124,518	\$ 124,518.00	\$ 2,805.00	2.3%	\$ 0.02	WYOMING	\$ 3,000.00	1,135	\$ 1,135.00	\$ -	0.0%	\$ -
(Western Region)							Totals	\$ 33,932.08	28,103	\$ 28,103.00	\$ 2,067.83	7.4%	\$ 0.07
ALASKA	\$ 1,500.00	1,293	\$ 1,293.00	\$ -	0.0%	\$ -	National	\$ 1,032.34		\$ -	\$ -		
ARIZONA	\$ 14,325.00	7,305	\$ 7,305.00	\$ 400.00	5.5%	\$ 0.05	Grand Total	\$ 252,944.80	354,327	\$ 354,327.00	\$ 11,074.83	3.1%	\$ 0.03
CALIFORNIA	\$ 1,700.00	11,106	\$ 11,106.00	\$ 81.00	0.7%	\$ 0.01							
HAWAII	\$ 330.00	50	\$ 50.00	\$ -	0.0%	\$ -							
IDAHO	\$ 614.00	672	\$ 672.00	\$ 61.00	9.1%	\$ 0.09							
NEVADA	\$ -	407	\$ 407.00	\$ -	0.0%	\$ -							
OREGON	\$ 3,250.00	1,421	\$ 1,421.00	\$ 500.00	35.2%	\$ 0.35							
PHILIPPINES	\$ 400.00	83	\$ 83.00	\$ -	0.0%	\$ -							
UTAH	\$ 501.00	498	\$ 498.00	\$ -	0.0%	\$ -							
WASHINGTON	\$ 1,188.00	2,401	\$ 2,401.00	\$ 50.00	2.1%	\$ 0.02							
Totals	\$ 23,808.00	25,236	\$ 25,236.00	\$ 1,092.00	4.3%	\$ 0.04							

As of: 7/10/2020



Focused Donation and VA Needs to Consider

Most VA facilities are accepting limited donations. Here are a few examples of the current list of focused Needs that VA Facilities have:

Monetary Donations-Send a check to donate for various needs at the facility. Most facility needs can only be purchased by the VA and only from an approved Vendor. Make sure you designate on the check the program(s) you wish the funds to be used for.

Gift Cards are very convenient and easily distributable by VA Staff. Usually Gift Cards for Grocery Stores, Department Stores, Fast Food restaurants, Gas Stations, are the most desirable, and should be in increments around \$25. These cards can be used by VA Staff to supplement activities being conducted and are convenient for use by Homeless Program Staff for their Veteran's use as a quick help or supplement.

VISA Cards, Amazon, I-Tunes, and Cards or Passes to Community events are also very useful. These typically would give more flexibility to VA staff to purchase program and/or Veteran needs that are too difficult to obtain otherwise. These would typically be in the \$50 and up range.

Face Masks. Handmade or otherwise. The more "official/certified" masks are usually reserved for Staff with direct patient contact, while handmade masks are usually used by other VA staff and volunteers, as well as visitors and patients who do not bring or have their own.

Disinfectant bottles and wipes are always needed. Some Organizations have purchased small bottles from Promotion companies and had their Squadron information imprinted on them.

Crafts, adult coloring books, and other hobby type donations can also be invaluable to the VA as patients continue to be secured in place and restricted access to others.

Many VA patients are still secured in place, and volunteers are not available for in-facility activities.

Organizations can help with other, as well as virtual opportunities.

Were you running or participating in Bingo Games previously? Those events are still taking place but orchestrated by Recreation Staff. Consider donating to the VA and specifying that you want the funds used to purchase Canteen Books, always a hot prize at Bingo. You could also arrange through Recreation to do a "Virtual Bingo". You can roll the wheel and call the numbers at your facility, but broadcast it live to the VA using Zoom or Facetime.

If you were previously bringing a monthly birthday cake to a particular unit at your VA, you can instead sponsor that activity, again arranging the particulars with Recreation, who will take your donation and hold the party with the funds.

Has your Organization previously volunteered or sponsored a music group or band to perform at a VA event? Again, you could still have a "Virtual Concert". Bring the group or band together at your Post or location and broadcast it to the VA through Zoom or another computer application.

Bottom-line, check with Recreation Department and see what you can do for them. They are becoming more and more flexible every day at developing new types of activities and programs, that you might be able to help with virtually, or can assist by sponsoring or donating to.

What else would be beneficial that you can do for VA Staff? Provide them with lunch, or snacks, or even breakfast sandwiches. ALL VA staff are working extra hard to keep our Veterans (and each other) safe and healthy. Many staff are assigned to other roles and duties that are essential at this time, but they are ALL essential workers. Provide them a treat.

Homemade food and or family style food is typically not allowed or discouraged. What many organizations do is purchase individual meals from local restaurants (they could use the business as well), and then donate to a certain group or groups of Staff at the VA. Check with the Voluntary Service Office, and they can help make it happen.

*Submitted by
PDC Bill Towns, Judge Advocate
Sons of The American Legion
Detachment of Ohio*

Here is a sample Membership Renewal letter. It was crafted from two different letters in two different states. Please feel free to use, modify, or suggest improvements.

If you would like a Word version of this letter, please email jeffvrabelsr@gmail.com.



Sons of The American Legion

2020 – 2021 DUES RENEWAL NOTICE

First and foremost, thank you for being a member of Sons of The American Legion! You are a valuable member, not just a number, and you are deeply appreciated.

In our new way of life, things will be different for Sons of The American Legion. How we celebrate, how we fundraise, and how we meet will see a new format. Now more than ever we need to maintain our membership while we continue to recruit new members to join the Sons of The American Legion. We are not just a group of guys; we are **Proud Possessors of a Priceless Heritage**. We will continue ***Serving Those Who Served...Full Steam Ahead!***

The 2020 – 2021 Sons of The American Legion membership year is upon us. The membership year runs from July 1 through June 30 each year, and it is now time to renew your dues. ***We need everyone to submit his dues for the current year. The goal is to have all Sons of The American Legion members paid by August 28, 2020 for the 2020-2021 membership year.*** By paying now, you can ensure your membership benefits do not lapse, and can help the Detachment reach its membership quota.

In order to continue to participate, we need to keep our members' dues current and our Charter active. We have many members who help with our programs and would like to expand our membership roster to other eligible candidates so we can do more for our community, state, and nation.

As you know, membership is the lifeblood of any organization. Your membership dues contribute to the overall programs of the Sons of The American Legion, and keep our membership growing. Our membership dues assist in fighting for veterans' benefits, provide funds to the National Organization, who in turn keeps a staff in Washington D.C. and lobbies on behalf of our veterans. They also help support many children and youth programs both locally and nationally, Americanism programs, and Veterans Rehabilitation efforts.

Your promptness in forwarding dues at this time will be deeply appreciated. It's small price to pay considering the price that was paid by many of our parents and grandparents that served this country in the Armed Forces.

If your dues have already been paid, please disregard this notice.

Thank You for your continued support,

Your Membership Team